



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
(314) 894-1100 www.smgreg.com salesdesk@smgreg.com

9/24



Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nate Michael, Lacey Bernard
Inside Sales: John McGauley JohnM@smgreg.com, Jamie Radin JamieR@smgreg.com, Geoff Martin GeoffM@smgreg.com,
Caitlin Alexander CaitlinA@smgreg.com, Ellen Eason EllenE@smgreg.com, Zack Oberbeck ZackO@smgreg.com



ABB INSTALLATION PRODUCTS: JOHN 200,000+ products with 38+ premium brand names



AIRMASTER FAN: JAMIE Industrial & commercial washdown, haz location, fans & ventilation equipment
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



AMP: ZACK CT cabinets, power distribution equipment, switchboards, temporary generator power & custom
Terms: Net 30; \$100 min. - Freight \$2000.



AUSTIN ELECTRICAL ENCLOSURES: ZACK NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$150 Min, Frt \$2000



CURRENT TECHNOLOGY: JOHN Service entrance and downstream surge protection & power quality monitoring. Terms: Net 30; Plus freight.



ENCLOSURE SOLUTIONS: JOHN Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus freight.



ELECTRIC AVENUE: ZACK Level 1, 2 and DCFC for residential, commercial and fast charging EV charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



GALVAN INDUSTRIES: ZACK Copper, galvanized, stainless steel ground rods and connectors
Terms: Net 30; Min: \$125; Freight: \$3500.



GO FAN YOURSELF (dba Vivid Air): JAMIE High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM: ZACK 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



MORRIS: GEOFF Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls
Terms: Net 30; \$100 min. Freight: \$250 -- if \$100-\$249, \$25 small order fee.



OUELLET: ZACK Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$2000.



PICOMA: ZACK GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



PRIME CONDUIT: JOHN PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$25,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



PRYSMIAN: CAITLIN Industrial MV power cables, armored, electronics, PV, temp power cables, portable cord plus splices and terminations; Freight: \$2500 of either cord or electronics



ENCORE WIRE (PRYSMIAN): CAITLIN Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs. --- wire@smgreg.com



T&B / ABB INSTALLATION PRODUCTS: JOHN 200,000+ products 38+ top brands



UNITED FIBERGLASS: ZACK Above/below ground, bullet resistant fiberglass conduit, fittings, and hanger systems. Call for terms.



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
(314) 894-1100 www.smgrep.com salesdesk@smgprep.com

9/24



Schaeffer Marketing Group Lighting Line Card

Advanced Airport Lighting
Airey-Thompson
All Green Lighting
Alset
America Light
American Light Pole
Amico
Aquarii
Atkore (ACS/Unifab)
Autani
Baselite
Best Lights
Bodine
Calive
Chauvet
CMT
C-Lite
Cole
Cree Lighting
Crucial Power
Dalume/Liton
Day O Lite
DX
ELP
Emergensee
Emergi-Lite
Energetic
Energy Focus
Envirolux
Global Lighting Perspectives
GM Lighting
Go Fan Yourself (dba Vivid Air)
Hazlux
Hunt Dimming
Illuminarc
Incon
Keystone Technologies
Lake Shore Industries
LEDCONN
Lehigh
Light Pole Systems
Lightsmith
Linmore

Airport runway
Undercabinet
LED retrofit
Industrial
Indoor and outdoor
Poles
Health care
Theatrical downlights
Flexwire
Wireless controls and sensors
RLM
Indirect sportslighting
Emergency products
Grow lighting
Theatrical
Fiberglass poles
Indoor & outdoor
Hand rail step light
Fixtures and lamps
Inverters
Linear and rounds
Linear and rounds
LED extrusions
Cove and wall wash
Exits and emergency
Emergency
LED flat panels
LED lamps
Custom LED retrofits
Architectural outdoor
LED tape
Big fans HVLS & UV-C
Hazardous location
Dimming
RGB
Indoor/outdoor (MO only)
Lamps, fixtures, drivers, ballasts
Street signs
LED accent
Dimming
Light pole repair
Church
High heat high bays, area

Liteline
Liton
Lumca
Lumecon
Lumenfocus
Luraline
Mercury
Merit (Permex)
Moduled/Liton
Morris
MP Lighting
Net Zero
Nicor
North Star Lighting
Organic
Orgatech
Point
POLELED
Prolite
RazLites
Rebelle
Roberts Step-Lite
Rosco
Scott
Sensorworx
Shat-R-Shield
Solais
Solera
Stone
Studio One/Scott
Swivelpole
Tegan
Tilt
Times Square
Tivoli
TLS
Traditional Concrete
Visa
Vivid Air
VividLED
Westinghouse
Zaneen

Recessed/Track/Surface
Recessed/Track/Surface
Architectural outdoor
Outdoor retrofit, poles
Hibay & commercial lighting
Outdoor
Troffers
Tritium exits
Small aperture
LED outdoor
Recessed/Track/Surface
UV
LED fixtures
Arch outdoor
LED tape & handrail
Arch indoor outdoor
Obstruction lights
Flag Lighting
LED fixtures
Retro kits
Arch. Indoor outdoor
Step lights
Special effects
Architectural indoor
Sensors
Lamps & fixtures – high abuse
Track, downlights, outdoor
Arch. indoor outdoor
Decorative indoor
Architectural indoor
Fixture lowering
Flexible track
Light panels
Track, downlights
LED Accent
Tension LED systems
Concrete poles
Arch indoor healthcare
Big fans HVLS & UV-C
LED fixtures
Ceiling fans, lamps & resi fixtures
Decorative

MEET THE TEAM:



ELECTRICAL LINES:



LIGHTING LINES:



lightingquotes@smgprep.com
layouts@smgprep.com

